## Company profile

## Sector: Food Ingredients

## Food Ingredients North America 2024

## Date: 30-31 October 2024

## Company contact details

|  |  |
| --- | --- |
| Company, legal name |  |
| Address |  |
| Contact person |  |
| Email |  |
| Phone |  |
| Website |  |

## Company background information

|  |  |  |  |
| --- | --- | --- | --- |
| Type of business | * Manufacturer * Trader * Processor | * Exporter * Other, please specify | |
| Legal structure |  | Year of foundation |  |
| Ownership  (private / public) |  | % private ownership |  |
| Ownership (local/international) |  | % local ownership |  |
| Total number of employees: |  | * Administration * Production |  |

## Production and products

|  |  |  |  |
| --- | --- | --- | --- |
| Key product n°1: Product Name (1. Latina and 2. common English name) |  | Product Description |  |
| Type of processing: |  | Time of the year for processing: |  |
| During which period of the year products are available |  | Which type of processing you do by yourself: |  |
| Which type of processing do you outsource: |  | Minimum order quantity for USA/ EU buyers: |  |
| Certification (e.g. organic, ISO, IFS/BRC, USDA Organic, etc) |  | Packaging (box, can, jar, bag, packet): |  |
| Total production capacity (per season) |  | Export capacity per season: |  |

## Sales and Marketing

|  |  |  |  |
| --- | --- | --- | --- |
| Sales turnover 2023 (€) |  | Sales development 2022-2023 (€) |  |
| Main countries for export (present, future) | Current export markets i.e. countries:  In which countries you plan to export in future: | | |
| Export to USA/EU | Export to USA in 2023 in (€):  Export to EU in 2023 in (€): | | |
| Trade fair experience as exhibitor (which fair, which year, and if with BSO or on your own) | Name of the trade fair: Year of exhibition: BSO\*:  Name of the trade fair: - Year of exhibition: BSO\*:  Name of the trade fair: Year of exhibition: BSO\*: | | |
| Trade fair experience as visitor (and if with BSO or on your own) | Name of the trade fair: Year of visit: BSO\*:  Name of the trade fair: Year of visit: BSO\*:  Name of the trade fair: Year of visit: BSO\*: | | |
| Major challenges for the company & Consultancy needs |  | | |
| Future development of the company: Vision, Plans, Export markets |  | | |

\*BSO = Business Support Organization (for example AIDA, chambers of commerce, etc)