





B2B Cooperation Form
 Hosted Buyers Programme at Trade Fair of Packaging Technology and Packaging Materials 2019
 5-7 March 2019

Organized by Warsaw Ptak Expo:

Company name	 					
Company address including the country name						
Website						
Participant's contact details	Prefix:	Mr.		Mrs.		Ms.
	First name:					
	Last name:					
	Position in company:					
	E-mail:					
	Direct phone:					
Please indicate the languages you speak						

Company Profile	Type of activity <input type="checkbox"/> wholesale <input type="checkbox"/> distributor/stockist <input type="checkbox"/> constructor <input type="checkbox"/> machinery dealer <input type="checkbox"/> engineer <input type="checkbox"/> importer <input type="checkbox"/> retailer <input type="checkbox"/> investor <input type="checkbox"/> warehouse <input type="checkbox"/> subcontractor <input type="checkbox"/> others, what types <input type="checkbox"/> research institution <input type="checkbox"/> roboticst <input type="checkbox"/> manufacturer
	Range <input type="checkbox"/> local <input type="checkbox"/> national <input type="checkbox"/> international Company business profile (including: value of turnover, types of imported products, geographical range of activities/operations, etc.):

Sought-after business contacts (profile of companies/assortment/quantity needed)	1	Packaging and Containers zone					
		Cosmetic and pharmaceutical packages and containers					
		Food packaging and containers					
		Industrial packaging and containers					
		Glass containers (bottles, vials, jars, decorative containers)					
		Metal containers (cans, boxes, tubes, covers, screw caps,)					
		Paper and cardboard packaging (bags, cardboard boxes, boxes, trays, packing paper)					
		Wooden containers (crates, pallets, chip baskets, barrels, baskets, boxes)					
		2	Labels, Labelling and Printing zone				
			Labelling and tagging devices and systems:				
		<table border="1" style="width: 100%;"><tr><td>Label and packaging material printers</td></tr><tr><td>Label and packaging material printers</td></tr><tr><td>Printers for labels in boxes, blisters and cards</td></tr><tr><td>Material printers</td></tr><tr><td>Software for designing and printing labels</td></tr></table>	Label and packaging material printers	Label and packaging material printers	Printers for labels in boxes, blisters and cards	Material printers	Software for designing and printing labels
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		Labelling machinery:					
		<table border="1" style="width: 100%;"><tr><td>Glue label machinery</td></tr><tr><td>Water label machinery</td></tr><tr><td>Weighing and marking systems</td></tr><tr><td>Other labelling devices and machinery</td></tr></table>	Glue label machinery	Water label machinery	Weighing and marking systems	Other labelling devices and machinery	
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		Marking devices:					
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	3	Service zone										
		Consulting services										
		Training courses										
		Leasing, financing, renting										
		Insurance										
		Package design										
		Package testing										
		Other, please specify.....										
	4	Automation and Robotics zone										
		Mobile robots										
		Laser navigation systems										
		Vision systems										
		Control systems										
		Industrial identification systems										
		Drives										
	5	Logistics and Storage zone										
		Forklifts, platform cars, lift trucks,										
		Automated lift trucks, high lift trucks palletisers, manipulators										
		Band conveyors										
		Hoisting winches, overhead cranes, piling machines										
		Warehouse robots										
		Warehouse racks:										
		<table border="1"> <tr> <td></td> <td>Static racks</td> </tr> <tr> <td></td> <td>Mobile racks</td> </tr> <tr> <td></td> <td>Automated</td> </tr> <tr> <td></td> <td>Pallet racks</td> </tr> <tr> <td></td> <td>High bay racks</td> </tr> </table>		Static racks		Mobile racks		Automated		Pallet racks		High bay racks
		Static racks										
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		Warehouse systems and software										
	6	Packaging Technique zone										
		Wrapping machinery;										
		Filling machinery;										
		Weighing and dispensing machinery;										
	Closing machinery;											
	Multi-purpose automatic machinery;											
	Production lines											
	Packaging systems can also be divided by their function and application:											
	Package forming											
	Preparation and dispensing of previously formed packages											
	Dispensing of products into consumer packages											
	Wrapping of products and packages											
	Package closing											
	Grouping of consumer packages and forming of omnibus											
	Packages and additional functions											
7	Materials zone											
	Paper and cardboard packaging materials											

	Plastic packaging materials
	Metal packaging materials
	Glass packaging materials
	Other packaging materials
	Raw materials for the manufacture of advertising stands
	Glues
	Tapes
	Granulated products
	Machinery for cutting and preforming
	Laminates, foils, tapes and paper
	Injection moulders
	Extruders, blow moulders and extrusion
	Blow moulding machinery
	Filling material machinery
	Packaging material dispensers (for PVC, PE, PS, OPS and other foils)
8	Display zone
	Cardboard stands
	Metal stands
	Wooden stands
	Glass stands
9	E-commerce
1000	Recycling zone
	Sorting machines in package recycling
	Shredders in package recycling
	Presses in package recycling
	Waste sorting systems
	Other machinery and devices for package recycling
	Machinery, devices and lines for package recovery
	Solutions
	Recovery systems
	Recovery companies and organisations
	Other, please specify.....
What business goals do you expect to achieve by attending WARSAW PACK 2019 trade show?	
Dates of stay in Poland:	<input type="checkbox"/> 05 March 2019 <input type="checkbox"/> 06 March 2019 <input type="checkbox"/> 07 March 2019

Please send the form to the e-mail address: networking@warsawexpo.eu till 21 December 2018

The terms of participation in the in the Hosted Buyers Programme

1. The Hosted Buyers Programme is organised by Ptak Warsaw Expo
2. The B2B meetings are organised by Ptak Warsaw Expo.
3. Within the B2B meetings the Organizer commits to provide the possibility of sessions with business partners which match the profile of the B2B meetings in the registration form.
4. The schedule of business meetings included in the Hosted Buyers Programme will be sent prior to the meeting date as indicated in the application form to the provided e-mail address, provided the participant is registered onto the B2B meeting platform.
5. Hosted Buyers admitted to the programme will be committed to:
 - attend business meetings with companies both exhibitors at Trade Fair of Packaging Technology and Packaging Materials 2019 and individually invited companies of your interest (availability for business meetings at the premises indicated by the Organizer),
 - visit the Trade Fair of Packaging Technology and Packaging Materials 2019.
 - register onto the dedicated B2B matchmaking platform and book meetings,
6. Hosted Buyers admitted to the programme will benefit from:
 - coverage of accommodation expenses during the stay in Poland (3/4-star hotel, breakfast included), lunch on the premises of the trade fair,
 - free access-all-areas pass to WARSAW PACK 2019,
 - personal itinerary of B2B talks with companies on the Fair premises and during the matchmaking session,
 - participation in other events held by the Organizer during the WARSAW PACK 2019,
 - interpreters' service during B2B meetings (if needed),
 - local transfers (between airport (railway station)/hotel/trade fair premises),
 - travel insurance for the duration of the trade fair,
 - dedicated support team during his stay for Trade Fair of Packaging Technology and Packaging Materials 2019 WARSAW PACK 2019 .

Exclusions

- Hotel upgrades or any personal extras at the hotel. These should be settled directly with the hotel upon your departure.
- Taxi fares if arriving / departing outside approved Hosted Buyers Programme dates.

Registration for Hosted Buyers Programme

Applicants are requested to fill out the enclosed registration form, and complete all questions and boxes. Submitting the registration form does not mean you automatically become a Hosted Buyer. The Organizer reserves the right to confirm or deny any application without justification.

In the case of failure, due to the reasons attributable to the Hosted Buyer, to fulfill the obligations provided above under the terms of participation, the Hosted Buyer shall be obliged at the written request of Ptak Warsaw Expo to return any costs incurred by Ptak Warsaw Expo.

All questions and applications of participation shall be sent to the e-mail address: networking@warsawexpo.eu or postal address: Ptak Warsaw Expo, 62 Katowicka Ave, 05-30 Nadarzyn with the note: Hosted Buyers B2B CTR.